



2023-2023 Annual Impact Report

October 2023

PREPARED BY THE CULINARY TOURISM ALLIANCE

Contents

MESSAGE FROM THE CHAIR	3
MESSAGE FROM THE PRESIDENT	5
MEET THE CULINARY TOURISM ALLIANCE	8
2022-2023 BOARD OF DIRECTORS	9
YEAR IN REVIEW	10
NOTABLE ACHIEVEMENTS	11
MEMBERSHIP REPORT	12
FEAST ON REPORT	17
GREAT TASTE OF ONTARIO REPORT	20
PROFESSIONAL SERVICES UPDATE	23
LOOKING AHEAD	31
CONTACT US	35

Message from the **Chair**

2023: A Momentous Year

I am honored to address you as Chair of the Board for such a monumental year. In 2023 we celebrated two significant milestones - the expansion of our organization on a national scale and the remarkable 15-year tenure of our dedicated President and CEO, Rebecca Mackenzie.

I can't help but be awestruck by the journey that the Culinary Tourism Alliance has undertaken. Going national is a testament to the dedication and vision of our team and engaged stakeholders. We are excited to share our country's unique culinary heritage with a wider audience, while continuing to support the local businesses and communities whose stories make the rich tapestries of flavour so special. This year, we also have the immense pleasure of celebrating the remarkable achievement of our CEO, Rebecca Mackenzie, who has been at the helm of our organization for 15 years. It is no surprise that she was the recipient of Wine Growers Ontario's Wine Champion of the Year Award AND she made Foodism's list of top 40 Tourism Trailblazers.

Rebecca's unwavering commitment and innovative leadership have been instrumental in shaping the Culinary Tourism Alliance into the force it is today. Her passion for our mission has been the fire behind our success.

Under Rebecca's guidance, we have seen the Alliance thrive as an organization that celebrates diversity, sustainability, and authenticity, becoming a respected and influential voice in culinary tourism across the globe. Her ability to inspire our team, engage our partners, and champion the interests of our members has been truly remarkable.

Looking ahead, we will continue to grow, innovate, and make a meaningful impact on culinary tourism in Canada. This journey will be as exciting as it is challenging, and we are ready to embrace it with open arms, just as we have since our inception.

I am deeply grateful to our members and partners for your unwavering commitment to our cause, and I truly appreciate the trust you have placed in me as Chair of the Board - thank you for being a part of this remarkable journey!



lynnette Bain

LYNNETTE BAIN BOARD CHAIR CULINARY TOURISM ALLIANCE

Message from the **President + CEO**

2023 seemed to move at lightning speed! We kicked off the new year with a milestone by going national! We set this BHAG (big hairy audacious goal) back in 2022 and achieved it in part due to the funding support we received from the Tourism Industry Association of Canada (TIAC) to develop the Great Taste of Canada program. We worked diligently to engage members from across the country to invest in this cooperative marking program and included membership in the investment. I am so pleased to say that we brought on over 40 new members from 10 of 13 provinces and territories! I am confident we'll reach all 13 in 2024.

This year has had some common themes throughout: change, adaptability, and excellence. We had two directors depart from our team in the first quarter and it was incredible to see our team step up to bring new leadership and perspectives to the management team. In May, we brought on five externs from the Food Tourism Entrepreneurship Post-Graduate program at George Brown College, bringing with them an onslaught of new ideas and fresh energy. We have re-imagined our HR structure moving forward to meet the strategic evolution of the organization in 2024 and beyond.

We designed, developed, and delivered the first ever Taste of Place Summit in partnership with George Brown College. The Summit attracted 200 delegates from around the globe and provided meaningful education and engagement to those in attendance. We are SO excited to announce that the 2nd annual Taste of Place Summit will take place in Montréal, Québec on May 27 & 28, 2024 in partnership with Institut de tourisme et d'hôtellerie du Québec (ITHQ). Make sure to save the date and join us - there will be ample opportunities to learn how to showcase food and drink in your destination.

The Taste of Place Summit wasn't the only industry event we rocked this year. We were eager to share and tell our members' taste of place stories to the media and travel trade markets, and so in April we were at Rendezvous Canada (presented by TIAC and Destination Canada), in June we attended TMAC (Travel Media Association of Canada), and in September we attended GoMedia, Destination Canada's premier international media marketplace.

Our Programs Team delivered four outstanding Feast On® the Farm events in partnership with Peterborough & Kawarthas, Temiskaming Shores, Wellington County and Huron County - delighting consumers and educating culinary tourism value chain stakeholders on the United Nations Sustainable Development Goals. We currently have a call out for expressions of interest to host one of our new Feast On® Signature Experiences in 2024 and we're excited to continue exploring Ontario through this bespoke events series. Our Destination Development Team delivered professional services to partners including Lakehead University, Indigenous Tourism Ontario, Tourism Industry Association of Ontario, Explore Waterloo and Shuswap Tourism to name a few. The team will be leading the development of a Canadian Culinary & Agritourism Strategy in 2024.

Our Board is embarking on revising our strategic efforts at our October Board Meeting where we'll be welcoming three new board members from our national network. We'll keep focused on supporting the Sustainable Development Goals and we'll be implementing a new National Culinary & Agritourism Strategy Advisory Group as well as an Academic Advisory Committee to engage our membership to further our efforts.

As a leader, I embrace change and thrive in an environment where I get to work with people who are passionate about what they do. We have an exceptional team, board, and membership network that live and breathe tastes of place. Food connects us all. It connects every traveler to the culture of the destination they visit. It connects us to family and friends. It's around the table where new relationships are nourished and old ones are celebrated.

October 1st was my 15th anniversary at the Culinary Tourism Alliance. I can say with honesty that I have loved every minute of this journey and I am so excited for the future of the organization. I love how the table at the Culinary Tourism Alliance keeps growing!

Thank you, Merci, Miigwech,

febecca Mackenzie

REBECCA MACKENZIE PRESIDENT & CEO CULINARY TOURISM ALLIANCE



Meet the Culinary Tourism Alliance



Rebecca Mackenzie President & CEO



Nicole Brown Director, Marketing



Astrid Di Paolo Programs Manager



Ian Worte Destination Development Manager



Royden Henry Accountant & Executive Assistant



Mariana Worrall Events Specialist



Gabrielle Mueller Digital Media Specialist



Zain Alkhouri Marketing Specialist



Shayan Lallani Research & Engagement Specialist



Kshitij Ratan Programs Sales Coordinator



James Ton Digital Content Producer



Andréanne Joly French Translator

2022-2023

Board of Directors

LYNNETTE BAIN BOARD CHAIR Vice President of Vice-President Destination Development, Tourism Windsor Essex Pelee Island

RICHARD WILLET VICE CHAIR Vice President, Resort Operations Niagara Casinos

KELLY O'BRIEN

SECRETARY Partnership Manager, Barrett Centre of Innovation in Sustainable Urban Agriculture at Durham College

SARAH JARVIS TREASURER Director of Community Engagement, Destination Toronto NICK SUTCLIFFE PAST CHAIR Co-Owner, Southern Cliff Brands and Pommies Cider

ELEANOR MCGRATH BOARD MEMBER Owner, Springfield Farms

THOMPSON TRAN BOARD MEMBER Owner, Wooden Boat Food

ADAM MORRISON & MONICA MARALIT BOARD MEMBERS Ontario Tourism Education Corporation

ANDRIA BARRETT BOARD MEMBER AT LARGE

55

138

The Year in Review

74	Ontario members in good standing	74	<u>Ontario stories shared</u>
42	National members in good standing	95	National stories shared
34	Destinations participating in The Great Taste of Ontario	381	Businesses featured in the Great Taste of Ontario
25	Members participating in The	244	Rusinesses featured in the

Great Taste of Canada

Feast On® certified

businesses

344

Businesses featured in the Great Taste of Canada

8

Destination Development projects completed

Notable Achievements



LAUNCH OF THE GREAT TASTE OF CANADA

As of January 1, 2023, we amended our bylaws and became a national organization! We began accepting national membership, successfully onboarding over 40 new members from coast, to coast, to coast.

In June, we launched canadaculinary.com and with it, The Great Taste of Canada. We're shouting Canada's food stories from the top of Mount Logan, across the prairies, and over the Great Lakes to the salty sea of the Maritimes.

Check it all out on canadaculinary.com/great-taste

INAUGURAL TASTE OF PLACE SUMMIT

In June we hosted the inaugural Taste of Place Summit in partnership with George Brown College. It was a jam-packed two days!

We explored the beautiful back roads of Waterloo Region and enjoyed an insider look at some of the province's best agritourism stops, and then convened at George Brown's Hospitality and Tourism Campus for a full day of networking and knowledge sharing with industry colleagues from across the globe.

OF PLACE

Check out tasteofplace.ca and stay tuned for announcements on next year's Summit!

2023 Membership Report

2023 Ontario Members Network

Algonquin College Apple Pie Trail **Canadian Food & Wine Institute** CGLCC **Centennial College** Central Counties Tourism (RTO6) City of Kawartha Lakes Conestoga College County of Brant County of Grey County of Huron County of Oxford County of Wellington (Taste Real) **Destination Markham** Destination Northern Ontario (RTO 13) **Destination Stratford Destination Toronto Durham College** Eastern Ontario Agri-Food Network Elgin County Tourism **Explore Waterloo** Festivals & Events Ontario George Brown College **Guelph Tourism Services** Haliburton Highlands

Hastings County Heart of Ontario (RTO 3) Indiaenous Tourism Ontario Lanark County Leni Brem Loyalist College **Municipality of Chatham-Kent** Niagara Fallsview Casino Niagara Parks Commission Nick Sutcliffe Northumberland Tourism Ontario By Bike **Ontario Craft Brewers** Ontario's Highlands (RTO 11) Orillia and Lake Country **Ontario Tourism Education Corp** Ottawa Tourism Ottawa Valley Tourism Peterborough & the Kawarthas Railway City Tourism (St. Thomas) **Regional Municipality of Durham Resorts of Ontario** Kawarthas Northumberland (RTO 8) Société Économique de l'Ontario Six Nations Tourism

South Eastern Ontario (RTO9) Ontario's Southwest (RTO1) Stratford Chefs School **City of Temiskaming Shores City of Greater Sudbury** City of Brampton County of Perth **Tourism Kingston Tourism London** Tourism Mississauga Tourism Muskoka Tourism Simcoe County Tourism Vauahan **Tourism Windsor Essex Pelee Island** Town of Bracebridge Town of Essex **Town of Halton Hills** Town of Lincoln (Niagara Benchlands) Town of Whitby **SGD** Counties University of Guelph Visit The County Wine Growers Ontario (WGO) Wine Marketing Association of Ontario

OntarioCulinary.com

Activity between October 2022 - September 2023

784,849	Page views	(-47,973)
65,000	Average monthly visitors	(-4,000)
47,811	Destination profile visits	(+6,360)
74	Members stories shared	
0:51	Average time on page	

Social Media Metrics

45,408	Combined followers	(+744)
3,154,549	Impressions	(+1,797)
99,060	Engagements	(+122,610)



2023 National Members Network

Alliance de l'industrie touristique du Québec Banff & Lake Louise Tourism Canada Beef Canadian Gay and Lesbian Chamber of Commerce **Culinary Federation of Canada Culinary Historians of Canada Centennial College** Conestoga College County of Oxford **Destination British Columbia Destination Cape Breton Destination Osoyoos Destination Toronto Discover Halifax Durham College** George Brown College Indigenous Culinary of Associated Nations Institut De Tourisme Et D'hôtellerie Du Québec **Okanagan School of Business Relais & Châteaux** SAIT, School of Hospitality and Tourism

Shuswap Tourism Société du réseau ÉCONOMUSÉE Taste of Nova Scotia Terroir et Saveurs du Québec Thompson Okanagan Tourism Association Tourisme Montréal **Tourism Kamloops Tourism Kelowna** Tourism Lethbridge **Tourism Medicine Hat Tourism Osoyoos Tourism Richmond** Tourism Vernon **Tourism Winnipeg** Tourism Saskatchewan **Travel Alberta Travel Nunavut Industry Association Tourism Northwest Territories Tourism Kingston** Tourism Mississauga **TIA Yukon**

CanadaCulinary.com

Activity between June 2023 - September 2023

19,329	Page views
4,800	Average monthly visitors
7,788	Destination profile visits
95	Members stories shared
0:40	Average time on page

Social Media Metrics

- 75,416 Impressions
- 2,654 Engagements



2022 - 2023 Feast On® Report

2023 ANNUAL IMPACT REPORT
PREPARED BY THE CULINARY TOURISM ALLIANCE

FEAST ON® is a certification program that recognizes businesses committed to sourcing and celebrating Ontario food & drink.

CERTIFIED BUSINESSES BY REGION

10 in SOUTHWEST ONTARIO 12 in NIAGARA REGION 9 in HAMILTON, HALTON & BRANT 41 in HURON, PERTH, WATERLOO & WELLINGTON 20 in GREATER TORONTO AREA 16 in YORK, DURHAM & HEADWATERS 12 in GREY, BRUCE, SIMCOE 7 in KAWARTHAS NORTHUMBERLAND 19 in SOUTH EASTERN ONTARIO 4 in OTTAWA & COUNTRYSIDE 5 in ONTARIO HIGHLANDS & OTTAWA VALLEY 6 in ALGONQUIN ALMAGUIN & MUSKOKA 6 in NORTHERN ONTARIO

118

ACTIVELY CERTIFIED RESTAURANTS

29 ACTIVELY CERTIFIED PURVEYORS

26 NEW BUSINESSES ADDED TO THE NETWORK

31 BUSINESSES IN THE CERTIFICATION PIPELINE

Feast On® the Farm

Our Feast On® the Farm events were a massive success again this year! Featuring over two dozen chef and beverage teams, we took our events to four gorgeous venues in destinations across the province:

- Lang Pioneer Village, Peterborough & the Kawarthas
- Bison du Nord, City of Temiskaming Shores
- Thatcher Farms, Taste Real Wellington County
- Eddington's Farm, Huron County

Partnerships with these destinations allowed us to bring nearly 500 guests and almost 200 industry colleagues together to celebrate the unique tastes of place in our province. We were also able to promote our zero-waste practices and our commitment to achieving the UN Sustainable Development Goals.

We'd like to extend heartfelt gratitude to our Signature Sponsor, the Royal Bank of Canada, and our key sponsor, the Wine Marketing Association of Ontario - without these organizations our events would not be possible.

2024 EVENTS

We've expanded our offerings for 2024! Interested in hosting a Feast On® Signature Experience?

Check out our website for more information.



2023 Great Taste of Ontario Report

2023 ANNUAL IMPACT REPORT PREPARED BY THE CULINARY TOURISM ALLIANCE

Ontario's Food Tourism Recovery Program

The Great Taste of Ontario program was a scrumptious success this year! We saw our highest ever amount of Feast On® vouchers awarded which means travellers were checking in and reaping the benefits!

We also saw a significant increase in readership on our content. This was largely due to the success of a new partnership with Destination Ontario though their spring/summer food and drink campaign.

We also continued our partnership with the Globe & Mail to include a fall edition of the Great Taste of Ontario special report. This included 7 articles that appeared in print and online, supported by a paid social media campaign.

While the Great Taste of Ontario will sunset at the end of this year, we are excited to continue to share Ontario's great tastes through custom campaign initiatives in 2024. We are excited to:

- Offer in-market visits from our Content Team to build relationships with our destination partners and industry stakeholders
- Evolve our marketing efforts to grow our following on TikTok and Pinterest
- Continue to leveragte strategic our partnerships with key media outlets

3,476

PASSPORTS DOWNLOADED OCT 2022 to SEPT 2023

381

SMALL BUSINESSES FEATURED

4,729

CHECK-INS

148,000+

VIEWS ON ONTARIO STORIES

647 FEAST ON® VOUCHERS AWARDED 51 FEAST ON® VOUCHERS AWARDED®

Investing Program Partners

- Niagara Benchlands
- Tourism London
- Explore Waterloo Region
- Tourism Thunder Bay
- Windsor Essex (Kingsville)
- Visit the County
- Chatham-Kent Tourism
- Northumberland County
- Perth County Tourism
- City of Guelph
- Middlesex + Sarnia Lambton
- Oxford County
- Peterborough & the Kawarthas
- Simcoe County
- Bracebridge
- Brampton
- Durham Region Tourism
- Kawartha Lakes
- Société Économique de l'Ontario
- Temiskaming Shores
- Whitby





Professional Services

Overview

We believe that culinary and agritourism tourism development are community experiences. The Culinary Tourism Alliance works with communities to grow food tourism by leveraging the history, heritage, and culture behind the food and drink that makes each destination unique. Our team offers Professional Consulting Services across the following core service lines:

- **Destination Strategy Development**
- Product & Program Development
- Capacity building & business coaching
- Education
- Marketing & Storytelling

We develop methodologies to build capacity within food tourism communities and work tirelessly to provide the knowledge, skills, tools, and resources for them to successfully grow food tourism as a collective.

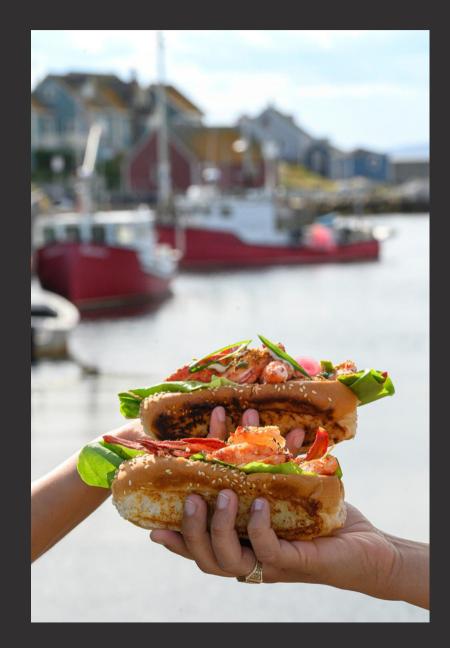


Project Spotlight

GREAT TASTE OF CANADA CULINARY DNA RESEARCH July 2023

In anticipation of the national expansion of our organization, our Professional Services Team embarked on a quest to catalogue the "culinary DNA" of each province and territory.

Each profile documents the unique Indigenous and immigrant groups that have contributed to the region's contemporary foodways. The project also highlights quintessential ingredients, dishes, and culinary products that are culturally important to each province and territory. Finally, the Culinary DNA project features notable food stories from across Canada.



On-Going Projects

EXPLORE WATERLOO REGION Farm Gate Trail

SHUSWAP TOURISM Farm Gate Trail

LAKEHEAD UNIVERSITY Northern Culinary Tourism Experience Development Microcredential

ONTARIO TOURISM EDUCATION CORPORATION Diversity Recruitment & Retention

TOURISM INDUSTRY ASSOCIATION OF ONTARIO Elevating Ontario Experiences

FOOD VENTURE PROGRAM Culinary Tourism 101 Interactive Virtual Workshop Series for Food Entrepreneurs



Completed Projects

TOURISM WINDSOR ESSEX PELEE ISLAND

Follow The Flavours Multicultural Food Trail April 2023

In partnership with Tourism Windsor Essex Pelee Island (TWEPI) and the Multicultural Council of Windsor & Essex County (MCC), CTA developed a food trail showcasing the diverse foodways of Southwestern Ontario. The trail highlights the region's rich migration histories. The 25 businesses featured on the itinerary showcase culinary traditions from all corners of the globe. Following their flavours is sure to delight the palates of visitors from across Ontario and beyond.

OTTAWA VALLEY TOURISM ASSOCIATION

Culinary Tourism Development Strategy March 2023

CTA worked with the Ottawa Valley Tourist Association (OVTA) to gauge the region's potential as a culinary tourism destination. Through desk research and intensive engagement with stakeholders across the culinary tourism value chain, CTA crafted a strategy report assessing Ottawa Valley's strengths in food tourism. The report also included opportunities to develop the Ottawa Valley's culinary product in the years ahead, for example by leveraging the region's reputation as an adventure tourism destination to produce innovative experiences for foodies.

GEORGE BROWN COLLEGE

Craft Alcohol Microcredential January 2023

CTA designed and developed a course on craft alcohol tourism for George Brown College. With an emphasis on case studies, the micro-credential teaches participants how to design, develop, and deliver craft alcohol beverage tourism experiences that promote unique tastes of place. It also shows learners how to apply trends and best practices in cultural tourism to this niche.

TOWN OF ESSEX

Ambassador Program and Toolkit March 2023

In 2022-2023, the CTA worked with the Town of Essex, Ontario to help them implement their Agritourism Development Strategy. This included the creation of an Agritourism Development Toolkit, and the launching of a new Agritourism Ambassador program. All of these programs and documents can be found on the Town of Essex Agritourism portal.

ONTARIO CRAFT BREWERS

Toolkit: Best Practices for Growing Craft Beer Tourism October 2022

The Ontario Craft Brewers Association (OCB), as part of its commitment to support strategic projects in alignment with the growth and recovery of the Ontario craft beer sector, engaged the CTA to conduct research into best practices in driving tourism to craft breweries across Ontario. The CTA presented this research at the OCB's annual conference and produced an extensive best practices toolkit, which was distributed to OCB members. We also developed a province-wide craft brewery trail featuring businesses that offer visitor-facing experiences.

INDIGENOUS TOURISM ONTARIO

Indigenous Food Tourism Workshop Series May 2023

The CTA hosted a series of workshops in collaboration with Indigenous Tourism Ontario, co-hosted by three leaders in the Indigenous culinary field: Chef Zach Keeshig, Chef Jenni Lessard and Chef Aicha Smith-Belghaba. The main goal was to help Indigenous operators develop or enhance culinary tourism experiences that meet standards set out in ITO's Indigenous Food Tourism Standards & Best Practices Checklist. The sessions focused on three topics: delivering community-based experiences, providing transformational experiences, and growing Indigenous food tourism.



Custom Content Trips

Our content campaigns are completely customized for each project, but generally include in-market social media, paid ads, blog content, and full usage rights to the photos and videos captured during our visit.

EXPERIENCE SIMCOE COUNTY One day | May 2023

SOUTH EASTERN ONTARIO Four days | May 2023

GUELPH.BEER BUS One day | July 2023

KINGSVILLE Two days | July 2023 FIELD TO SHIELD SASKATCHEWAN

Five days | September 2023

EXPLORE WATERLOO REGION Two days | September 2023

GREY COUNTY Four days | October 2023

VAUGHAN Four days | November 2023



Key Industry Events

THOMPSON OKANAGAN TOURISM SUMMIT

Speaker | February 2023 Kamloops, BC

RENDEZVOUS CANADA

Delegate | May 2023 Québec City, QC

DESTINATIONS INTERNATIONAL Delegate | July 2023 Dallas, TX

GOMEDIA Delegate | September 2023 Saskatoon SK

TERROIR Delegate | October 2023 Calgary, AB QUELL UNBLOCK CONFERENCE Delegate | April 2023 Ottawa, ON

TMAC Delegate | July 2023 Sudbury, ON

SEE CONFERENCE Panelist | September 2023 Denver, CO

TIAO SUMMIT Award Sponsor | October 2023 Mississauga, ON

TIAC CONGRESS Award Sponsor | November 2023 Ottawa, ON



Looking Ahead

New Initiatives

Canadian Culinary & Agritourism Strategy Advisory Group to support developing the national strategy

Academic Advisory Committee to support research to guide strategic and tactical efforts

Increased PR and Media support for our members

READI program in partnership with the Tourism Industry Association of Canada (TIAC)



Cheers!

For more information about the Culinary Tourism Alliance, please visit:

CulinaryTourismAlliance.com

Follow us: @CulinaryTourismAlliance @OntarioCulinary @CanadaCulinary #FeastOn #GrowFoodTourism